



**INSOMNIAC™**  
The self-storage kiosk.

**Press Release**

## Shurgard Installs INSOMNIAC Kiosks in Chicago Area

SCOTTSDALE, Arizona – February 15, 2006 – OpenTech Alliance, Inc. today announced that Shurgard Storage Centers, Inc. (NYSE:SHU), a leading self-storage real estate investment trust (REIT) in the United States and Europe, installed INSOMNIAC™ self-storage kiosks at four of its facilities in the Chicago area this last December. The new INSOMNIAC kiosks, located in downtown Chicago, Willowbrook, Bolingbrook, and Dolton, are a second round of kiosk purchases after a successful pilot at several Shurgard facilities in Arizona earlier last year.

“After seeing INSOMNIAC kiosks work at Shurgard facilities in Arizona and how they have improved business, we were eager to install them in the Chicago area,” said Jeff Szorik, Regional Vice President for Shurgard. “We’re extremely excited about their ability to facilitate additional rental income outside normal office hours while providing added customer convenience.”



Jeff Kadlec, Manager for Shurgard of Willowbrook, uses INSOMNIAC in the Snow.  
[Photo courtesy of Shurgard Storage Centers, Inc.®]

“We’re delighted our relationship with Shurgard continues to grow and expand,” said Robert Chiti, OpenTech’s President and CEO. “We’re happy to be working with innovators like Shurgard to bring the benefits of self-service kiosks to self-storage operators. We believe INSOMNIAC will do for self-storage what ATMs and boarding pass kiosks have done for the banking and airline industries.”

OpenTech Alliance, Inc. is the leading developer of self-storage kiosks. OpenTech's INSOMNIAC kiosks enable customers to rent units, make payments, purchase locks, and update their accounts 24 hours a day on their own without a manager's assistance. For more information about OpenTech, please visit [www.opentechalliance.com](http://www.opentechalliance.com) or call (602) 749-9370.

Shurgard Storage Centers, Inc. is a real estate investment trust headquartered in Seattle, Washington. The company specializes in all aspects of the self-storage industry and operates a network of over 600 operating storage centers located throughout the United States and in Europe. For more information, please call 1 (800) 947-8673 or log on to [www.shurgard.com](http://www.shurgard.com).

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