



## **OpenTech Introduces Sporty INSOMNIAC 700 Kiosk**

### **New Up and Comer is Sleek Rental and Payment Machine with Front Access**

PHOENIX, Arizona – February 9, 2007 – OpenTech Alliance, Inc., today introduced the sporty new INSOMNIAC™ 700 self-service kiosk. The new INSOMNIAC 700 provides storage owners with a sleek rental and payment machine perfect for existing facilities thanks to its flexible installation options, compact design and the ability to service the machine from the front. Similar in size and shape to the INSOMNIAC 500, it is closer to the INSOMNIAC 900 in terms of its legendary performance, selling ability, and security features.



The New INSOMNIAC 700 with Optional Mounting Pedestal

“The INSOMNIAC 700 delivers on many of the requests we have heard from self-storage owners,” said Robert Chiti, OpenTech’s CEO. “Containing the selling and security features of the 900, the 700 is simple to retrofit into existing facilities, easily relocated so owners could take it to college campuses and shopping centers, and best of all available at a lower price. We think the 700 will be an instant hit.”

Packed into the 700’s small footprint is a 15” color touch screen display, digital signature pad, fingerprint scanner, full-sized 8.5” printer, lock dispenser, speaker phone, credit card scanner, bill acceptor, check reader and stereo speakers. The 700 also features a built-in video surveillance camera that can be plugged into a Digital Video Recording (DVR) system or analog video recorder (VCR) so facilities can record every kiosk visitor.

The INSOMNIAC 700 takes new rentals and payments, allows customers to update their account information, offers tenant insurance, gives virtual tours, prints leases and

dispenses locks. The unit measures 32” high by 24” wide by 18” deep and can be installed thru-the-wall or free standing with optional mounting pedestal.

The new INSOMNIAC 700 is available immediately with a base price of \$14,000 (US). Setup and customization is \$1000, while maintenance and warranty services are \$225 per month. For more information about the new INSOMNIAC 700, please visit [www.opentechalliance.com/700/](http://www.opentechalliance.com/700/).

OpenTech Alliance, Inc. is the leading developer of self-storage kiosks. Its INSOMNIAC line of self-storage kiosks improves customer convenience, reduces operating costs and increases revenues for self-storage facilities. For more information about OpenTech or its INSOMNIAC kiosks, please visit [www.opentechalliance.com](http://www.opentechalliance.com) or call (602) 749-9370.

**Press Contact:**

Curtis Sojka  
OpenTech Alliance, Inc.  
(602) 749-9370 ext. 118  
[news@opentechalliance.com](mailto:news@opentechalliance.com)

NOTE TO EDITORS: OpenTech Alliance, the OpenTech logo and INSOMNIAC are trademarks of OpenTech Alliance, Inc. Other company and product names may be trademarks of their respective owners. INSOMNIAC is protected by U.S. Patent # 5,946,660.