

OpenTech Previews Next Generation Full-Service Kiosk

INSOMNIAC V2 Rents Units, Dispenses Locks and Supports Leading Management Software

ISS EXPO, Las Vegas, Nevada – February 10, 2004 – OpenTech Alliance, Inc. today previewed its next generation INSOMNIAC V2 full-service kiosk. Created exclusively for the self-storage industry and shipping now, the new unit allows users to rent units, make payments, buy insurance, purchase locks, and update their accounts. As the first vendor neutral, full-service kiosk, it supports SMD Software's SiteLink 2003™, Empower Software Technology's Storage Commander™, and Centershift, Inc.'s STORE™, with planned support for PTI Integrated Systems' TaskMaster™, DOMICO 2000™, Space Control's NX.gen™ and others.

“INSOMNIAC V2 is a direct result of feedback from customers, our advisory board, and our software partners,” said Curtis Sojka, Vice President of Marketing for OpenTech. “No one wants a simple pay station. Instead, facilities are asking for a full-service solution that can handle every step of the rental process so their managers aren't tied to the store. That's why INSOMNIAC V2 even has a lock dispenser that allows customers to pick from up to four different types of locks.”

INSOMNIAC V2 includes a lock dispenser, programmable overhead safety light, integrated speaker phone to speak with a live person, fingerprint scanner, digital camera, dual stereo speakers for voice prompts, 15-inch touch screen, proximity sensor, full size thermal printer, credit card scanner, optional bill acceptor, full size keyboard and trackball all enclosed in a weather resistant cabinet. It also displays multimedia presentations and gives virtual facility tours.

INSOMNIAC V2 is full-service and fully integrated. Working interactively with a facility's management software and the customer, it knows current account balances and inventory and automatically enters all customer information directly into the management software including billing information, driver's license number, fingerprint and digital photo. No uploading, downloading, or reentering information later.

INSOMNIAC V2 can be seen on the ISS Expo exhibition floor in the booth of SMD Software, Empower Software, Centershift, and OpenTech.

About OpenTech Alliance, Inc.

OpenTech Alliance, Inc. has developed a vendor neutral, full-service kiosk that improves customer service, reduces operating costs and increases revenue for self-storage facilities. For more information on OpenTech, please visit www.opentechalliance.com or call (480) 235-4528.

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